



AFL/SN/SE/040/2015-2016 27<sup>th</sup> January, 2016

The National Stock Exchange of India Ltd Exchange Plaza Bandra Kurla Complex Bandra East Mumbai 400 051 The Bombay Stock Exchange Ltd P.J. Towers Dalal Street Mumbai 400 001

Dear Sir,

Sub: Unaudited Financial Results for the quarter ended 31.12.2015 in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to inform you that the Board of Directors at their meeting held on 27<sup>th</sup> January, 2016 have taken on record the following decisions:

- Considered and Approved Standalone and Consolidated un audited financial results for the quarter ended 31.12.2015 on the recommendation of the Audit Committee.
- A Copy of the Limited Review report from the Auditors.

The meeting commenced at 02:00 P.M. and concluded at 10:00 P.M.

Please arrange to take the same on record.

Thanking you

Yours faithfully,

For Accel Frontline Limited

Sweena Nair

Company Secretary

Accel Frontline Limited
Regd Office: 75, Nelson Manickam Road, Aminjikarai, Chennai - 600 029
CIN No: L30006TN1995PLCO31736

Statement of Unaudited results for the Third Quarter and Nine Months ended 31 December 2015

	16	15	14	13	12	=	10	000		6	5	4	S	,									2		1					SI No	-	Part I
(a) basic (b) Diluted	i. Earnings Per Share (EPS)  (of Face value of \( \square\) 10/- each) (not annualised):	Reserves excluding revaluation reserves as per the balance sheet of previous accounting year	Paid- up equity share capital (Face value per share   10)	Net (Loss)/Profit for the period (11+12)	Minority interest	Net (Loss) Profit after taxes but before minority interest (9-10)	(Loss)/Profit from ordinary activities before tax (7+8) Tax expense ( net of defered tax )	Prior period items	(Loss)/Profit from ordinary activities before prior period items and tax (5-6)	Finance costs	(Loss)/Profit from ordinary activities before finance costs and prior period items and tax $(3 + 4)$	Other income	(Loss)/ Front from operations before other income, hnance costs and prior period items and tax (1-2)	Lotal expenses (a)+(b)+(c)+(d)+(e)+(f)+(g)+(h)	(h) Other expenses	(g) Provision for bad and doubtful debts	(f) Sub-contracting and outsourcing cost	(e) Depreciation and amortisation expense	(d) Employee benefits expense	(c) Changes in inventories of finished goods and stock-in-trade	(b) Purchase of stock-in-trade	(a) Cost of raw materials consumed	Expenses	(b) Other operating income  Text I income from Operations (part) (2)+(1)	Income from Operations (a) Net Sales/income from operations (Net of excise duty)					Particulars		
(6.34)			2,976	(1,888)	(225)	(1 663)	(1,562)	(566)	(996)	529	(467)	4	(471)	13,958	1,533	1,047	1,524	457	3,447	(135)	6,082	3	13,487	13 407	13,487	(Unaudited)			ended 31	3 Months		
(4.77) (4.77)			2,976	(1,421)	(148)	(1 273)	(1,207)	č	(1,207)	494	(713)	14	(727)	12,093	1,716	570	1,429	307	3,485	(170)	3,972	784	000,11	-	11,366	(Unaudited)		2015	months ended	Preceding 3		
(0.34) (0.34)			2,976	(101)	(90)	(11)	121		121	607	728	37	691	10,850	1,248	124	973	325	2,899	59	5,180	42	11,541		11,541	(Unaudited)	year	in the previous	months ended	Corresponding 3	CONSO	<i>i</i>
(15.79) (15.79)			2,976	(4	(4, <b>254</b> ) (446)		(4,	(566)	(3,491)	1,532	(1,959)		(2,011)	35,817	4,568				10,116		13	791	33,806		33,806	(Unaudited)	December 2015	ended 31		Year to date	CONSOLIDATED	in Lakhs)
1.25 1.25			2,976	372	(177)	202			751	1,677	2,428	93	2,335	30,986	3,921	197	3,659	870	8,463	153	13,610	113	33,321		33,321	(Unaudited)	December 2014	ended 31	figures for	Year to date		
(0.32)		9,119	N		7) (414)			- (1,505)	1,609	7 2,255	3,864	3 148	3,716	6 44,871	1 5,882				3 11,669		18	3 126	1 48,587		1 48,587	(Audited)	e e	TATALCH ZOTO	year ended 31	Previous		
(7.13) (7.13)			2,976	(2,123)	(2,123)	-	(2,123)	(566)	(1,557)	502	(1,055)	4	(1,059)	10,050	1,196	1,047	1,224	270	2,152	(153)	4,311	S	8,991		8.991	(Unaudited)		2015	ended 31	3 Months		
(4.34) (4.34)			2,976	(1,293)	(1,293)	1	(1,293)	r	(1,293)	467	(826)	14	(840)	9,113	1,384	570	1,294			(170)	2,748	784	8,273		8.273	(Unaudited)		2015	months ended	Preceding 3		
(1.64) (1.64)			2,976	(488)	(488)	91	(397)	ï	(397)	564	167	29	138	7,859	997	124	968	290	1,914	59	3,465	42	7,997		7 997	(Unaudited)	year	in the previous	months ended	Corresponding 3	CTAN	
(16.31) (16.31)			2,976	(4,853)	(4,853)		(4,853)	(566)	(4,287)	1,448	(2,839)	52	(2,891)	25,678	3,628	1,836	3,659	792	6,416	(622)	9.178	791	22,787	-	22 787	(Unaudited)	December 2015	current period ended 31		STAINDALOINE	III LAKIIS)	in I abha)
(0.78) (0.78)			2,976	(233)	(233)	123	(110)		(110)	1,576	1,466	52		2	3,061	197	3,257		( P		.0	113	24,186	1510	24 186	(Unaudited)	December 2014	previous period ended 31	figures for	Vane to date		
		8,428		(746)	(746)	(361)		(1,505)		2,128	2,	193		(1)	4				7,773	6			34,017	- V TO(T)		(Audited)		2015	ended 31 March	3		

FOR ACCEL FRONTLINE LIMITED

Malcolm F Mehta

Executive Director N/K/elita.

# Accel Frontline Limited

Regd Office: 75, Nelson Manickam Road, Aminjikarai, Chennai - 600 029

CIN No: L30006TN1995PLCO31736

Select Information for the Third Quarter and Nine Months Ended 31 December 2015

₽ '	<b>\$</b>	ъ т.	pr -	2 P		SI No Particulars
<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)</li> </ul>	- Percentage of shares (as a % of the total share capital of the company) b) Non – encumbered	- Percentage of shares (as a $\%$ of the total shareholding of promoter and promoter group)	Promoters and Promoter Group Shareholding a) Pledged / Encumbered - Number of shares	Public shareholding - Number of shares - Percentage of shareholding	Particulars  PARTICULARS OF SHAREHOLDING
75.00%	22,321,404 100.00%	0.00%	0.00%		7,440,469 25.00%	3 Months ended 31 December 2015
75.00%	22,321,404 100.00%	0.00%	0.00%	ī	7,440,469 25.00%	Preceding 3 months ended 30 September 2015
89.02%	26,493,951 100.00%	0.00%	0.00%	ī	3,267,922 10.98%	Corresponding 3 months ended 31 December 2014 in the previous year
75.00%	22,321,404 100.00%	0.00%	0.00%	ï	7,440,469 25.00%	Year to date figures for current period ended 31 December 2015
89.02%	26,493,951 100.00%	0.00%	0.00%		3,267,922 10.98%	Year to date figures for previous period ended 31 December 2014
75.29%	22,408,978 100.00%	0.00%	0.00%		7,352,895 24.71%	Previous year ended 31 March 2015

# B INVESTOR COMPLAINTS

The Company did not receive any investor complaints during the quarter and period ended 31 December 2015. Opening - 0, Received - 0, Disposed off - 0 and Closing - 0

### Notes

- 1. The above results were reviewed by the Audit Committee and approved and taken on record by the Board at its meeting held on 27 January 2016 and a review of the same has been carried out by the statutory auditors of the Company.
- 2. The consolidated financial results comprises the financial results of the Company and its subsidiaries.
- 3. During the previous year, the Company had recognized revenue of ₹ 397 lakhs with a cost of ₹ 368 lakhs for shipments made during the year whereas the shipment was received by the customer and acknowledgement obtained after 31 March 2015. This is a subject matter of qualification in the limited review report for the quarter and nine months ended 31 December 2015, quarter and six months ended 30 September 2015 and audit report for the year ended 31 March 2015.
- software to meet the requirements of Accounting Standard 2 Valuation of Inventories. This is a subject matter of qualification in the limited review report for the quarter and nine months ended 31 December 2015, quarter and six months ended 30 September 2015, quarter ended 30 June 2015 and audit report for the year ended 31 March 2015. 4. Consequent to a change in the software for recording of inventory transactions pertaining to the IMS division, the Company has valued its inventory pertaining to this division on the basis of a method that approximates weighted average cost. The Company is in the process of customizing its
- respectively which has been evaluated by management to be doubtful of recovery. This is a subject matter of qualification in the limited review report for the quarter and nine months ended 31 December 2015. 5. The Company has commenced a comprehensive process including confirmations and reconciliation of individual debtor balances to facilitate better debtors management including ascertaining the collection period, cases that require further management action and also identify instances of non-recoverability. The management expects to complete this process in the next few months. The Company, pending completion of such process, have provided for certain debtors aggregating to ₹ 1,047 lakhs and ₹ 1,836 lakhs during the quarter and nine months period ended 31 December 2015
- 6. Prior period expenses represent certain purchases that pertain to the previous periods that has been accounted for during the current quarter.
- 7. The figures for the corresponding previous periods have been regrouped / reclassified wherever considered necessary to conform to the figures presented in the current period.

For ACCEL FRONTLINE LIMITED

Malcolm F Mehta
Executive Director

Accel Frontline Limited CIN No: L30006TN1995PLCO31736

Segment-wise Revenue, Result and Capital Employed

			0	In Lakhs)					л () h	In Lakhs)		
			CONSC	CONSOLIDATED					STANDALONE	ALONE		
	3 Months	Preceding 3	Corresponding 3		Year to date	Previous year	3 Months	Preceding 3	Corresponding	Year to date	Year to date	Previous year
15	ended 31 December 2015	months ended 30	months ended		figures for	ended 31 March	ended 31		3 months ended	figures for		0
Particulars		September 2015	2014 in the	ended 31	ended 31	accase.	A COCAMOCA MOAD	2015	2014 in the		ended 31	2013
			,	D COMMANDER BOAD	ACCOUNTS OF MONT				picvious year	December 2013	December 2014	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue			- 1					,				
Systems Integration	7,808	5,926	6,909	18,064	18,009	27,212	4,217	3,646	4,014	9,456	10,735	15,075
Infrastructure Management Services	3,034	2,619	1,853	7,895	7,182	10,775	3,034	2,619	1,853	7,895	7,182	10,775
Software Services	2,091	2,152	2,010	6,010	5,850	7,618	1,242	1,426	1,440	3,819	4,260	5,502
Warranty Management Services	498	582	690	1,617	2,009	2,665	498	582	690	1,617	2,009	2,665
Training	56	87	79	220	271	317	1	i.	r			,
Net Sales / Income from Operations	13,487	11,366	11,541	33,806	33,321	48,587	8,991	8,273	7,997	22,787	24,186	34,017
2. Segment result												
Systems Integration	237	109	861	348	1,513	2,030	(549)	21	358	(726)	549	539
Infrastructure Management Services	(387)	(540)	(74)		1,088	780	(387)	(540)	(74)	(1,344)	_	780
Software Services	(290)	196	256			439	(144)	178	211	_		530
Warranty Management Services	(129)	(79)	(67)	(293)		(221)	(129)	(79)	(67)	(293)		(221)
Training	(32)	7	3			(42)		1	1	1	t	i
Total	(601)	(307)	979		(بد)	2,986		(420)	428	(2,362)	2,184	1,628
Less: (i) Finance costs	518	494	607			2,255		467	564	1,447	1,576	2,128
Less: (ii) Other unallocable expenses	449	420	288	1,129	772	775		420	290	1,096	770	800
Add: Unallocable income	4	14	37	52	93	148		14	29	53	52	193
Total (Loss)/Profit Before Tax	(1,562)	(1,207)	121	(4,057)	751	104	(2,123)	(1,293)	(397)	(4,853)		(1
3.Capital Employed (Segment assets - Segment Liabilities)								**				
Systems Integration	4,150	4,600	5,663	4,150	5,663	4,779	2,774	2,226	3,644	2,774	3,644	2,932
Infrastructure Management Services	1,938	2,262	3,353	1,938	3,353	3,885	893	2,262	3,353	893	3,353	3,885
Software Services	1,109	1,615	1,636	1,109	1,636	1,716	1,339	2,798	2,628	1,339	2,628	2,841
Warranty Management Services	568	632	844	568	844	841	388	632	844	388	844	841
Training	(887)	(854)	(838)			(869)		Į.	E C	21	310	1.5
Total Capital Employed	8 700	10 475	13 403		12 402	12 005	653 9	0 (72	11,100	1,130	1,+J0	200
Total Capital Employed	0,770	C/+,01	13,493	0,790	13,493	12,995	0,552	8,0/3	11,919	6,552	11,919	11,404

FOR ACCEL FRONTLINE LIMITED

Malcoin F Mehta Executive Director

Walker Chandiok & Co LLP (Formerly Walker, Chandiok & Co) Arihant Nitco Park, 6th Floor No. 90, Dr. Radhakrishnan Salai Mylapore, Chennai 600004 India

T +91 44 4294 0000 F +91 44 4294 0044

#### Review Report

#### To the Board of Directors of Accel Frontline Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ("the Statement") of Accel Frontline Limited ("the Company"), its subsidiaries, (collectively referred to as "the Group") for the quarter ended 31 December 2015 and the year to date results for the period 01 April 2015 to 31 December 2015, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. As disclosed in note 3 to the statement, revenues aggregating to ₹ 397 lakhs pertaining to the quarter ended 30 June 2015 and included in the nine months period ended 31 December 2015 were recognized in the previous year ended 31 March 2015. Had the Company followed the accounting principles as laid down under Accounting Standard 9 'Revenue Recognition', the net sales/income from operations (net of excise duty), changes in inventories of finished goods and stock-in-trade and prior period items for the nine months period ended 31 December 2015 would have been higher by ₹ 397 lakhs, ₹ 368 lakhs, ₹ 29 lakhs respectively. Similarly, the net sales/income from operations (net of excise duty), the changes in inventories of finished goods and stock-in-trade and net loss from ordinary activities after tax for the year ended 31 March 2015 would have been lower by ₹ 397 lakhs, ₹ 368 lakhs respectively and net loss for the period after tax would have been higher by ₹ 29 lakhs. Our review report on the financial results for quarter and six months period ended 30 September 2015, quarter ended 30 June 2015 and audit report for the year ended 31 March 2015 were also qualified in respect of the aforesaid this matter.



- 4. Further, as disclosed in note 4 to the Statement, the Company's inventory comprise of certain items carried at ₹ 3,588 lakhs as at 31 December 2015 (30 September 2015: ₹ 3,504 lakhs, 31 March 2015: ₹ 3,044 lakhs), wherein due to reasons mentioned in the aforesaid note the management is unable to compute the value of inventory in accordance with Company's accounting policy and requirements of Accounting standard (AS) 2 Valuation of Inventories. Owing to the nature of the Company's records and in the absence of sufficient appropriate information we are unable to comment on the impact, of the aforesaid matter on the changes in inventory of finished goods and stock-in-trade, prior period items and net loss after tax for the quarter and nine months period ended 31 December 2015. Our review report on the financial results for quarter and six months period ended 30 September 2015, quarter ended 30 June 2015 and audit report for the year ended 31 March 2015 were also qualified in respect of the aforesaid this matter.
- 5. Further, as detailed in note 5 to the statement, the Company's trade receivables as at 31 December 2015 aggregates to ₹ 21,794 lakhs, in respect of which the Company has made a provision for bad and doubtful debts amounting to ₹ 1,047 lakhs and ₹ 1,836 lakhs for the quarter and nine months period ended 31 December 2015, respectively. The Company also commenced a comprehensive process including confirmations and reconciliation of individual debtor balances to identify any further instances of non-recoverability, which is currently in progress. Pending completion of such process and in absence of complete information, we are unable to comment upon the adequacy of the above provisioning for such receivables and the consequential impact, if any, on the financial results for the quarter and nine months period ended 31 December 2015.
- 6. Based on our review conducted as above and upon consideration of reports of other auditors, except for the effects of qualifications as described in the paragraphs 3, 4 and 5, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 (as amended) as per the Companies Act, 1956 read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 7. We did not review the interim financial results of 8 subsidiaries, included in the Statement, whose interim financial results reflect total revenues (after eliminating intra-group transactions) of ₹ 5,070 lakhs, net profit after tax and prior period items (after eliminating intra-group transactions) of ₹ 460 lakhs for the quarter ended 31 December 2015. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us and our opinion in respect thereof is based solely on the review reports of such other auditors. Our review report is not qualified in respect of this matter.



8. The review of unaudited consolidated financial results for the three months period ended 30 June 2014 included in the year to date 01 April 2014 to 31 December 2014 results was carried out and reported by K. S. Aiyar & Co vide their vide unqualified review report dated 13 August

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CHENNA

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

per Sumesh E S

Partner

Membership No. 206931

Place: Chennai

Date: 27 January 2016

Walker Chandiok & Co LLP (Formerly Walker, Chandiok & Co) Arihant Nitco Park, 6th Floor No. 90, Dr. Radhakrishnan Salai Mylapore, Chennai 600004 India

Review Report

#### To the Board of Directors of Accel Frontline Limited

T +91 44 4294 0000 F +91 44 4294 0044

- 1. We have reviewed the accompanying statement of unaudited financial results ("the Statement") of Accel Frontline Limited ("the Company") for the quarter ended 31 December 2015 and the year to date results for the period 1 April 2015 to 31 December 2015, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. As disclosed in note 3 to the Statement, revenues aggregating to ₹ 397 lakhs pertaining to the quarter ended 30 June 2015 and included in the nine months period ended 31 December 2015 were recognized in the previous year ended 31 March 2015. Had the Company followed the accounting principles as laid down under Accounting Standard 9 'Revenue Recognition', the net sales/income from operations (net of excise duty), changes in inventories of finished goods and stock-in-trade and prior period items for the nine months period ended 31 December 2015 would have been higher by ₹ 397 lakhs, ₹ 368 lakhs, ₹ 29 lakhs respectively. Similarly, the net sales/income from operations (net of excise duty), the changes in inventories of finished goods and stock-in-trade for the year ended 31 March 2015 would have been lower by ₹ 397 lakhs, ₹ 368 lakhs respectively and net loss for the period after tax would have been higher by ₹ 29 lakhs. Our review report on the financial results for quarter and six months period ended 30 September 2015, quarter ended 30 June 2015 and audit report for the year ended 31 March 2015 were also qualified in respect of the aforesaid this matter.
- 4. Further, as disclosed in note 4 to the Statement, the Company's inventory comprise of certain items carried at ₹ 3,588 lakhs as at 31 December 2015 (30 September 2015: ₹ 3,504 lakhs, 31 March 2015: ₹ 3,044 lakhs), wherein due to reasons mentioned in the aforesaid note the management is unable to compute the value of inventory in accordance with Company's accounting policy and requirements of Accounting standard (AS) 2 − Valuation of Inventories. Owing to the nature of the Company's records and in the absence of sufficient appropriate information we are unable to comment on the impact, of the aforesaid matter on the changes in inventory of finished goods and stock-in-trade, prior period items and net loss after tax for the quarter and nine months period ended 31 December 2015. Our review report on the financial results for quarter and six months period ended 30 September 2015, quarter ended 30 June 2015 and audit report for the year ended 31 March 2015 were also qualified in respect of the aforesaid this matter.

- 5. Further, as detailed in note 5 to the statement, the Company's trade receivables as at 31 December 2015 aggregates to ₹ 15,591 lakhs, in respect of which the Company has made a provision for bad and doubtful debts amounting to ₹ 1,047 lakhs and ₹ 1,836 lakhs for the quarter and nine months period ended 31 December 2015, respectively. The Company also commenced a comprehensive process including confirmations and reconciliation of individual debtor balances to identify any further instances of non-recoverability, which is currently in progress. Pending completion of such process and in absence of complete information, we are unable to comment upon the adequacy of the above provisioning for such receivables and the consequential impact, if any, on the financial results for the quarter and nine months period ended 31 December 2015.
- 6. Based on our review conducted as above, except for the effects of qualifications as described in the paragraphs 3, 4 and 5, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 (as amended) as per the Companies Act, 1956 read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 7. The review of unaudited financial results for the three months period ended 30 June 2014 included in the year to date 01 April 2014 to 31 December 2014 results was carried out and reported by K.S.Aiyar & Co vide their unqualified review report dated 13 August 2014.

CHANDIO

CHENNA

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

per Samesh E S

Partner

Membership No. 206931

Place: Chennai

Date: 27 January 2016